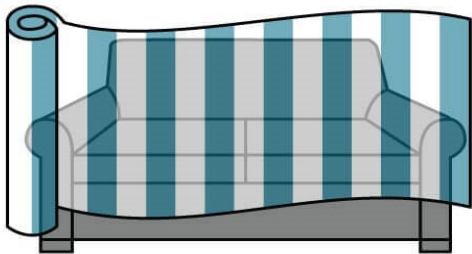


## Fabric Cutting Practices

Soft Touch Furniture will normally **Railroad** (top parallel to the selvage edge) all fabrics, including velvets, when cutting either our standard fabrics or customers own material (COM). If, in our own opinion, a fabric is designed to be cut **Topped Out** (top perpendicular to the selvage edge or up the bolt) or will present a better over-all appearance if so cut, we will cut it **Topped Out**.

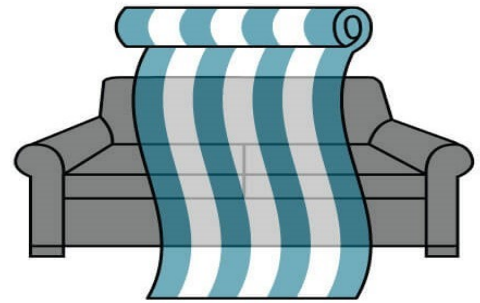
You may request that a Soft Touch Furniture fabric normally Railroaded by applied Topped Out. This will result in your cost being higher than the regular grade for that fabric.

You must specify the application of COM if you desire it to be applied in a particular direction. If no instructions are given, we will apply the fabric at our discretion. Soft Touch Furniture will not be responsible for anticipating your wishes unless specific cutting instructions are given to us prior to cutting.



Sketch "A"

(Applied Normally)



Sketch "B"

**Railroading**—A term used by the upholstery industry in describing fabric application to a frame. The designs of many fabrics are woven or printed from edge to edge, or selvage to selvage. Fabrics of this type are applied to the frame as shown in sketch "A" and fall under the **railroading** classification.

Patterns are also available with the designs woven or printed "Towards the Bolt" or **Topped-out** and would be applied to a given frame as illustrated in sketch "B".

**Specify on your order if fabric is to be topped out.**